

Lotta Pohjanpalo

Partner

Joined Firm: 2001

Languages: English, Finnish, Swedish

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Practice Areas

EU and Competition; Corporate and Commercial; Corporate governance and Investigations; Marketing; Defence and Security

Lotta Pohjanpalo's practice focuses on EU and competition law, public procurement and regulatory matters in a wide range of industries. She has more than 20 years of experience from domestic and cross-border transactions in complex high-profile cases and regularly acts as counsel in proceedings before the Finnish Competition and Consumer Authority, the Market Court and the Supreme Administrative Court. Her practice also comprises corporate advisory work and commercial agreements.

Recognitions

- Winner of the Client Choice Award 2018 in the category Competition & Antitrust in Finland.
- Recommended in Competition/European Law by Chambers Europe
- Recommended in EU & Competition by The Legal 500
- Ranked Excellent in Competition & Antitrust - EU & Competition Litigation by Leaders League
- Recommended by GCR 100

Career and qualifications

Waselius Attorneys, Partner 2009-; Waselius Attorneys, Associate 2001-2008; Visiting lawyer at Allen & Overy LLP, London, 2005-2006

Education: University of Helsinki, LL.M. 2000; King's College, University of London, LL.M. Eur. 2005 (British Council scholar)

Selected experience

- Successfully represented CityBike Finland and CityBike Vantaa;
- Successfully represented Olympus Finland in Market Court litigation;
- Advised Public Property Invest ASA on its acquisition of NOK 37bn SocialCo portfolio from SBB;
- Acquisition by First Nordic Metals of Mawson Finland Limited;
- Successfully represented Olympus Finland in public procurement litigation before the Market Court in relation to a major procurement of endoscopies;
- Successfully represented Essity Finland in a public procurement litigation in the Market Court regarding hospital supplies for a value of around 40 million euros;
- Advised Aars on its investment in Northcom Solutions;
- Acquisition by Hedin Mobility Group of Ford's import and distribution operations in Finland;

- Acquisition by AcadeMedia of Touhula Päiväkodit;
- Acquisition by CMA CGM of Bolloré Logistics;
- Visma increases its international growth through changes in its shareholder base;
- Acquisition by Hedin Mobility Group of Iveco Group's distribution and retail operations in the Nordics;
- Represented Hedin Automotive in merger control proceedings in connection with its acquisition of Delta Auto;
- Acquisition by Hedin Automotive of Delta Auto;
- Advised in the extension of the EUR 5 billion State aid scheme to municipal energy companies approved by the European Commission
- Advised the Ministry of Economic Affairs and Employment in a groundbreaking State aid notification procedure
- Secured the European Commission's approval for the EUR 5 billion State aid scheme to municipal energy companies;
- Acquisition by Equitix of Aurora Infrastructure Oy;
- Successfully represented Ascensia Diabetes Care before the Supreme Administrative Court in a legal precedent case;
- Joint Venture between Neova Oy and Lassila & Tikanoja Plc;
- Investment into Sanquin Plasma Products;
- Represented Loomis AB in merger control proceedings in connection with its acquisition of Automatia Pankkiautomaatit Oy;
- Successfully represented Ascensia Diabetes Care Finland Oy;
- Acquisition of Automatia Pankkiautomaatit Oy by Loomis AB;
- Acquisition of Gasmot Technologies Oy by Nederman Holding AB (publ.);
- Divestment by Commonwealth Bank of Australia of First State Investments;
- Advised the winning tenderer Marfina S.L. in the public tender regarding the Vantaa City Bike System;
- Successfully represented Ascensia Diabetes Care Finland Oy;
- Successfully represented Maksuturva Group Oy;
- Successfully represented Ascensia Diabetes Care Finland Oy;
- Successfully represented Bayer Oy;
- Acquisition of DIARC Technology Oy by Oerlikon;
- Acquisition of Solita by Apax;
- Acquisition by I Squared Capital of TIP Trailer Services;
- Successfully represented Ascensia Diabetes Care Finland Oy;
- Acquisition of Digita Oy by Digital Colony;
- Successfully represented CityBike Finland Oy;
- Acquisition by Söderbergföretagen of a majority stake in SEAB;
- Successfully represented the winning tenderer Moventia & Smoove in public procurement litigation in the Market Court;
- Investment by Aioi Nissay Dowa Insurance Company in Maas Global Oy;
- Successfully represented Hardware Group Finland Oy in trademark dispute before the Supreme Court;
- Successfully represented Bayer Oy in public procurement litigation in the Market Court;
- Successfully represented Olympus Finland Oy in public procurement litigation in the Market Court;
- Successfully represented Bayer Oy in public procurement litigation in the Market Court;
- Investment by Delos Living LLC in NaturVention Oy (Naava);
- Securing major victory for hospital supply companies;
- Acquisition by Alumeco Finland of the aluminium business of Ovako Metals;
- HKL selects Moventia and Smoove as supplier of Helsinki city bike system;
- Acquisition by LifeAssays of Magnasense Technologies;
- Merger between Zimmer and Biomet;
- Acquisition by PwC of Booz & Company;
- Stora Enso selects BravoSolution as global SRM solution partner;
- Merger control aspects of Acquisition by CapMan of Kämp Group;
- Competition law and regulatory aspects of Acquisition by FSI, Borealis and Finnish pension funds of Fortum Corporation's electricity distribution business in Finland;
- Acquisition by one of the world's largest companies in personal care products of its competitor;
- Represented an international media company in a successful defence concerning alleged abuse of dominant market position before the Finnish Competition and Consumer Authority;
- Acquisition of Finncomm Oy by Flybe Finland Oy;
- Acquisition by Rynda Capital Partners Europe of the H2O Group;
- Acquisition by RUSNANO of OptoGaN Group;
- Acquisition by Helo Group Oy of Tylö Group;
- Acquisition by Ejendals of Urho Viljanmaa Oy (Jalas);

Member

Finnish Bar Association; International Bar Association; Finnish Competition Law Association; Finnish Association for European Law

Recent publications

- Practical Law – Competition Global Guide 2026
- ICLG: Foreign Direct Investment Regimes 2026 – Finland
- The Increasing Tension between National FDI Screening and EU's Freedom of Establishment
- Restraints of trade and dominance in Finland
- Merger control in Finland